

# **VIETNAM DAILY**

# [Market Commentary]

The stock market rallied with a slight decrease in liquidity, which is led by banks, real estate, and fishery stocks

### [Futures/ETFs]

Futures were mixed due to the fluctuating movements of the underlying market

# [Market Movers]

CTG, HPG

# January 5, 2025

		Chg
	Index	(%, bp)
Ho Chi Minh	1,055.82	+0.91
VN30	1,061.90	+1.12
VN30 futures	1,053.80	+1.06
Hanoi	213.11	+0.02
HNX30	356.30	+0.43
UPCoM	72.82	+0.08
USD/VND	23,514	-0.04
10-yr govt bond (%)	4.75	-4
Overnight rate (%)	5.08	+35
Oil (WTI, \$)	73.54	+0.96
Gold (LME, \$)	1,846.09	-0.46



# Market Commentary

VNIndex 1,055.82P (+0.91%) Volume (mn shrs) 496.5 (-8.5%) Value (U\$mn) 390.6 (-12.7%)

HNXIndex 213.11P (+0.02%)
Volume (mn shrs) 52.8 (-29.5%)
Value (U\$mn) 32.9 (-24.9%)

UPCoM 72.82P (+0.08%)
Volume (mn shrs) 24.4 (-42.3%)
Value (U\$mn) 13.1 (-13.4%)

Net foreign buy (U\$mn) +29.1

The stock market rallied with a slight decrease in liquidity, which is led by banks, real estate, and fishery stocks. Foreign investors continued to be net buyers on Hoa Phat Group (HPG, +2.1%), Vinamilk (VNM, +2.4%), and Vincom Retail (VRE, +2.1%).

Pangasius output and export turnover are expected to grow again in 4Q as festivals, which are the peak season for consumption, such as Thanksgiving, Christmas and New Year are approaching. Fishery stocks gained, seen in Nam Viet Corp (ANV, +6%) and I.D.I International Development & Investment (IDI, +6.17%).

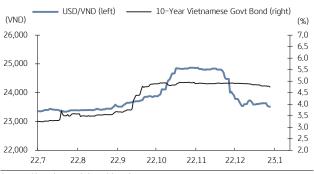
2022 the whole country exported 2.14 million tons of natural rubber. Although the rubber export turnover only slightly increased compared to the previous year, it set a new record high with USD3.31 billion. As a result, rubber stocks like Da Nang Rubber (DRC, +0.47%) and Vietnam Rubber Group (GVR, +0.34%) post gains in today session.

#### VN Index & HNX Index



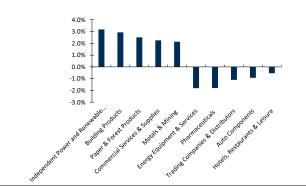
#### •

### USD/VND & 10-year government bond rates



# Source: Bloomberg, KB Securities Vietnam

#### VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

### Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro, KB Securities Vietnam

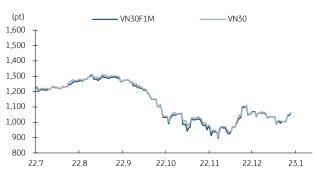
# **Futures/ETFs**

VN30 1,061.90P (+1.12%)
VN30 futures 1,053.8P (+1.06%)
Open 1,045.0P
High 1,061.0P
Low 1,043.2P

Futures were mixed due to the fluctuating movements of the underlying market. The basis was at the lowest level in the early morning (-5.6bps) and then moved in a negative range throughout the session before closing at -8.0bps. Trading volumes dropped sharply today.

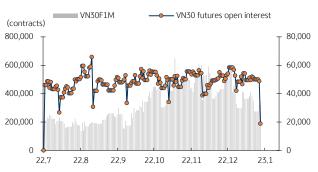
Contracts 263,710 (-23.0%)

#### VN30 futures & VN30 index



Source: Bloomberg, KB Securities Vietnam

#### VN30 futures volume & open interest



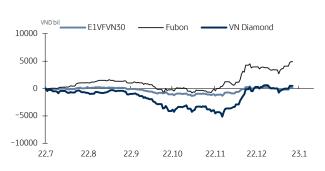
Source: Bloomberg, KB Securities Vietnam

# Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

#### Vietnam ETFs - Changes in Fund Total Asset

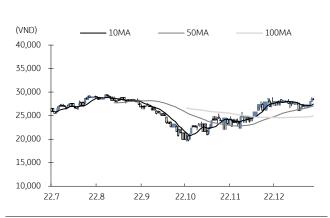


Source: FiinPro, KB Securities Vietnam

3 ★ KB Securities | VIETNAM

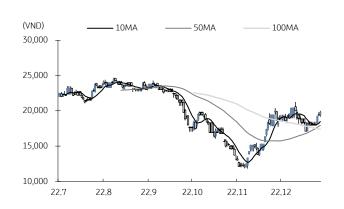
# **Market Movers**

#### Vietinbank (CTG)



Source: Bloomberg, KB Securities Vietnam

#### Hoa Phat Group (HPG)



Source: Bloomberg, KB Securities Vietnam

- CTG closed flat at VND28,500.
- CTG expects the parent bank's 2022 pre-tax earnings to hit VND19,450 billion, up 15% compared to 2021.

- HPG closed up 2.06% to VND19,800.
- HPG said that it has successfully tested and produced debar in coil up to the BS4449 British standard, which should help to save raw materials and optimize production costs.

# **KBSV Model Portfolio**

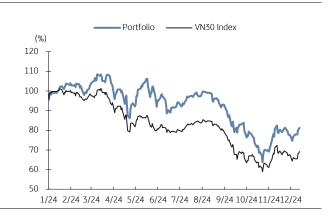
#### **KBSV Research Team**

### Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	1,12%	0.68%
Cum. return	-30.85%	-18.76%

#### Performance vs VN30 Index



#### KBSV domestic model portfolio

Ticker	Inclusion date	Close 23/01/05	Daily return (%)	Cumulative return (%)	Main investment catalysts
					- Optimizing revenue from DMG & TGDD chains
Mobile World (MWG)	19/08/09	43,600	0.2%	12.9%	- BHX expects to reach break-even point soon at stores and distribution centers
(IVI VVG)					- In the long term, BHX aims to capture 10-15% of the food retail market
Binh Son					- High crack spreads would boost BSR's revenue and profit
Refinery (BSR)	22/06/30	14,300	0.0%	-49.8%	- BSR has been conducting a feasibility report on upgrading & expanding the Dung Quat Refinery
Phu Nhuan					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
Jewelry	19/03/22	89,500	0.6%	55.7%	- Strongest customer base to capture lucrative watch segment (5%of sales by 2022E)
(PNJ)					- Core business activities growing again after the "ERP" incident
					- NTC-3 is expected to be the main growth force in 2022
Nam Tan Uyen (NTC)	21/11/11	111,300	-0.3%	-42.0%	- Positive long-term outlook for industrial park industry
(NTC)					- Healthy financial structure
5 ( ; 5 ; 5					- Office lease management & E-town Central occupancy generates stable cash flow
Refrig Elec Eng (REE)	18/10/11	74,500	1.9%	152.0%	- Strategic investments in utility industry provides stable/long-term dividend stream
					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25%overseas CAGR
FPT Corp (FPT)	18/09/06	80,600	0.8%	232.2%	- Telecoms stable 15%growth/solid subscriber growth & profitable Pay-TV from 2020E
(FFI)					- 20%+ earnings momentum by 2020E
					- Building on strong earnings recovery in 2019 & optimistic outlook for 2020
Vietin Bank (CTG)	01/31/2020	28,500	0.0%	50.8%	- Growing expectations for capital increase in 2020 to offset loan-growth concerns
(CTG)					- Already improved asset quality and benign credit risks for 2020
					- Gain benefit from growing LNG demand
PV Gas	20/12/11	106,600	1.5%	45.2%	- Expectation on global oil price recovery
(GAS)					- Attractive valuation
					- Steel consumption starts to rebound
Hoa Pha Group	19/12/04	19,800	2.1%	77.8%	- Construction steel prices show signs of rising again
(HPG)					- Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City					- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19
Development	20/03/09	26,000	0.0%	153.0%	- Beneficiary of more production facilities from EU companies after EU-Vietnam FTA
(KBC)					- Re-location of supply chains from China after COVID-19 scare

Source: Bloomberg, KB Securities Vietnam

# **Market Monitors**

Ho Chi Minh - Net foreign buys/sells

	Chg	For, own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
HPG	2.1%	17.7%	113.2
VNM	2.4%	97.0%	83.5
VRE	2.1%	32.9%	76.1
VHM	1.4%	12.9%	45.2
POW	6.8%	30.5%	41.6
	Chg	For, own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
PVT	-3.1%	20.0%	-12.5
NT2	-1.5%	17.7%	-14.9
VGC	4.4%	5.9%	9.0
DPM	-0.9%	46.3%	-10.0
GVR	0.3%	30.4%	-6.1

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst weekly performance

	Chg	Key
Top 5 best performers	(%)	stocks
Oil, Gas & Consumable Fuels	13.9%	PLX, PGC, CNG, GSP
Metals & Mining	10.1%	HPG, HSG, NKG, KSB
Capital Markets	9.1%	SSI, VND, HCM, VCI
Construction & Engineering	8.4%	DIG, HDG, VCG, PC1
Building Products	7.4%	VGC, BMP, SHI, DAG
	Chg	Key
Top 5 worst performers	(%)	stocks
Trading Companies & Distributors	-3.1%	VPG, TSC, BTT, TNA
Containers & Packaging	-2.6%	TDP, SVI, MCP, TPC
Pharmaceuticals	-0.2%	DHG, IMP, TRA, DBD
Construction Materials	0.0%	HT1, PTB, GAB, ACC
Unclassified	0.0%	CKG, PSH, NHH, ABS

Source: Bloomberg, KB Securities Vietnam

Hanoi - Net foreign buys/sells

	Chg	For, own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
PVI	1.7%	0.7%	6.1
CEO	2.9%	0.8%	4.4
PVS	0.4%	19.0%	3.6
IDC	-0.3%	6.2%	1.3
HUT	0.0%	3.0%	1.1
	Chg	For, own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
TVD	1.2%	0.8%	-0.3
PGS	0.4%	7.5%	-0.1
ONE	0.0%	22.1%	-0.1
SHS	0.00/0.00%	0.0%	-0.0
L14	-1.6%	0.1%	-0.0

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst monthly performance

	, , ,	
	Chg	Кеу
Top 5 best performers	(%)	stocks
Oil, Gas & Consumable Fuels	13.2%	PLX, PGC, CNG, GSP
Energy Equipment & Services	13.0%	PVD, PVT
Hotels, Restaurants & Leisure	10.5%	AST, VNG, DSN, DAH
Transportation Infrastructure	8.3%	GMD, LGC, CII, HAH
Commercial Services & Supplies	8.2%	TLG, ILB, APC, ST8
	Chg	Key
Top 5 worst performers	(%)	stocks
Real Estate Management &	-11.4%	VHM, VIC, NVL, BCM
Development		
Machinery	-10.6%	TCH, HHS, SRF, SHA
Specialty Retail	-5.6%	MWG, FRT, CTF, HAX
Industrial Conglomerates	-4.7%	REE, BCG, PET, EVG
Gas Utilities	-4.1%	GAS, PGD, PMG

Source: Bloomberg, KB Securities Vietnam

Vietnam - Focus stocks

Sector Code		Company	Dring	Mkt cap	Trading value	For	P/E	P/E(X)		PS ROE(%)		P/B	(X)	Performance (%)			
Sector	Code	Company name	Price	(VNDbn, USDmn)	(VNDmn, USDmn)	avail (% - 1d)	20E	21E	CAGR (%)	20E	21E	20E	21E	1D	1W	1M	YTI
	VIC	VINGROUP JSC	97,778	372,067	173,100	22.5	26.2	35.9	14.7	7.0	5.3	2.0	1.9	0.4	5.0	-17.5	
	VHM	VINHOMES JSC	79,385	(16.170) 339,478	(7.3) 134,052	26.6	6.7	5.8	35.9	22.3	21.4	1.4	1.2	1.4	4.2	- 14.8	
	VRE	VINCOM RETAIL JS	34,850	(14.753) 79,190	(5.7) 79,610	17.8	26.6	18.4	-7.6	7.8	10.6	2.0	1.9	2.1	8.6	-7.4	
Real estate				(3.442) 86,712	(3.4) 451,188												
	NVL	NOVA LAND INVES	45,853	(3.768)	(19.0)	31.3	4.6	3.4	6.7	10.8	13.1	0.5	0.3	-2.1	-4.5	-38.1	
	KDH	KHANGDIENHOUSE	28,347	19,167 (833)	57,037 (2.4)	11.6	16.7	14.8	13.7	11.1	11.4	1.7	1.5	-0.5	2.4	-10.9	
	DXG	DAT XANH GROUP	21,130	12,594 (547)	183,005	13.9	9.7	11.1	-	8.3	6.4	0.7	0.6	-0.7	4.3	-11.3	
	VCB	BANK FOR FOREIGN	79,937	378,305 (16.441)	112,527 (4.8)	6.3	14.5	12.6	11.7	20.6	18.7	2.9	2.4	1.4	5.0	-1.2	
	BID	BANK FOR INVESTM	34,507	174,556	68,520	12.7	13.0	10.1	-5.3	18.1	18.8	2.1	1.7	-0.1	-2.7	-1.2	
	TCB	VIETNAM TECHNOLO	38,900	(7.586) 136,341	(2.9) 171,841	0.0	4.6	4.4	14.3	20.8	17.8	0.9	0.7	1.3	5.7	-4.7	
				(5.925) 137,021	(7.2) 102,968												
	CTG	VIETNAM JS COMM	28,512	(5.955) 101,381	(4.3) 464,373	1.4	8.7	7.9	50.3	16.3	17.6	1.3	1.2	0.0	5.0	-0.3	
Banks	VPB	VIETNAM PROSPERI	15,296	(4.406)	(19.6)	0.0	6.7	7.4	18.8	21.3	16.1	1.3	1.1	0.3	4.4	4.4	
	MBB	MILITARYCOMMERC	16,173	73,327 (3.187)	187,697 (7.9)	0.0	4.7	4.1	14.6	25.2	23.0	1.0	8.0	1.4	4.3	-4.2	
	HDB	HDBANK	16,320	40,641 (1.766)	48,833 (2.1)	4.2	5.1	4.7	23.3	23.2	20.9	1.1	0.9	0.3	1.2	-3.2	
	STB	SACOMBANK	18,600	33,548	495,007	14.0			26.5	13.5	16.6	1.2	1.0	3.9	5.7	8.5	
	TPB	TIEN PHONG COMME	20,630	(1.458) 28,732	(20.9) 163,094	0.0	6.3	5.7	37.4	20.3	18.3	1.1	0.9	2.5	5.4	-2.6	
				(1.249) 22,745	(6.9) 87,232		0.0	0.,					0.0				
	EIB	VIETNAM EXPORT-I	18,500	(988) 45,950	(3.7) 29,516	0.2	-	-	27.3	17.7	14.6	-		1.7	-1.1	25.7	
Insurance	BVH	BAOVIETHOLDING	61,900	(1.997)	(1.2)	21.0	21.4	18.2	15.8	7.8	9.0	1.6	1.6	0.7	2.9	-4.9	
	ВМІ	BAOMINHINSURANC	22,250	2,439 (106)	4,691 (0.2)	14.2	11.3	10.1	9.1	12.8	13.7	1.0	1.0	-0.2	6.6	-1.3	
	SSI	SSI SECURITIES C	20,676	19,947 (867)	398,873	55.4	14.1	16.4	-3.2	9.8	8.1	-	-	1.6	6.3	-7.2	
	VCI	VIET CAPITAL SEC	21,154	9,108	186,461	71.9	-	-	-4.0	-	-	-	-	3.6	7.6	-3.0	
Securities	HCM	HOCHI MINH CITY	22,265	(396) 8,907	(7.9) 138,906	52.4	-	-	- 19.0	-	-	-		2.5	4.4	-4.7	
	VND	VNDIRECTSECURIT	6,983	(387) 5,734	(5.9) 468,731	27.2		_	36.3					1.7	3.5	- 1.7	
			•	(249) 227,805	(19.8) 164,996												
	VNM	VIETNAM DAIRYP	109,000	(9.900) 123,447	(7.0) 35,370	42.1	20.2	17.9	4.0	26.5	29.6	5.0	4.9	2.4	5.5	-4.5	
Consumer	SAB	SAIGON BEER ALCO	192,500	(5.365)	(1.5)	36.9	21.5	19.4	7.3	23.5	22.8	4.6	4.1	1.6	-1.3	-3.1	
staples	MSN	MASAN GROUP CORP	79,250	111,712 (4.855)	83,208 (3.5)	16.5	31.8	24.1	-51.9	11.1	14.4	3.7	3.5	0.2	7.0	-5.2	
	HNG	HOANG ANH GIA LA	12,450	13,801 (600)	24,602 (1.0)	48.8			-	-			-	0.2	2.4	-7.9	
	VJC	VIETJETAVIATION	131,800	69,042 (3.001)	40,825	11.0	288.0	34.7	-88.5	3.5	13.0	-	-	-0.4	-0.5	2.9	
		GEMADEPTCORP	33,100	9,976	(1.7) 14,361	10.8	15.7	13.0	-57.0	14.1	15.1	2.0	1.8	0.1	1.1	-4.1	
Industrials	GMD			(434)	(0.6)			20.6	65.7	40.0							
Industrials (transport)		HOCHI MINH CITY	22 600	5,398	63,409	38 /								0.4	6.0	-80	
	CII	HOCHI MINH CITY	22,600	5,398 (235)	(2.7)	38.4	4.2	20.6		16.0	3.0	0.6	0.6	0.4	6.9	-8.9	
(transport)		HOCHI MINH CITY  FLC FAROS CONSTR	22,600 3,670	5,398 (235) 2,083 (091)	(2.7) # N/A (# N/A)	38.4 46.4	4.2	-	-92.4	16.0	3.0	0.6	-	- 0.4	6.9	-8.9	
transport)	CII			5,398 (235) 2,083 (091) 10,411 (452)	(2.7) # N/A (# N/A) 241,145 (10.2)									3.0	3.0	-8.9 - -16.4	
(transport)	CII	FLC FAROS CONSTR	3,670	5,398 (235) 2,083 (091) 10,411	(2.7) #N/A (#N/A) 241,145	46.4		-	-92.4	-0.8	2.0	0.6		-	-	-	

Source: Bloomberg, KB Securities Vietnam

7

**Ж**Ы KB Securities ⊢ VIETNAM

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	P/E	( X )	EPS CAG	ROE	(%)	P/B	( X)	P 6	rforma	nce (%	.)
Sector	Code	Company name	FIICE	(VNDbn, USDmn)	(VNDmn, USDmn)	avaii (%, -1d)	20E	21E	R (%)	20E	21E	20E	21E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	90,100	172,447 (7.494)	31,667 (1.3)	46.1	14.4	14.9	- 17.5	25.3	22.1	3.5	3.2	1.5	3.5	-5.8	5.
Utilities	NT2	PETROVIETNAMNHO	22,850	6,578 (286)	15,301 (0.6)	31.4	10.3	9.1	-10.5	19.8	19.9	-	-	-1.5	4.3	12.8	4.
	PPC	PHA LAI THERMAL	26,200	8,400 (365)	1,100 (0.0)	34.1	15.0	7.6	-5.1	6.2	11.7	-	-	3.8	7.1	0.4	7.
	HPG	HOA PHATGRP JSC	24,986	145,287 (6.314)	579,747 (24.5)	18.0	12.2	10.3	21.9	10.6	12.0	1.2	1.1	2.1	8.8	-1.0	10.
	DPM	PETROVIETNAM FER	17,400	6,809 (296)	73,155 (3.1)	36.5	3.7	5.5	-0.5	38.3	23.7	1.3	1.2	-0.9	3.1	8.6	3.
Materials	DCM	PETROCA MAU FER	13,650	7,226 (314)	77,725 (3.3)	46.5	3.7	6.2	-4.5	45.7	22.8	1.5	1.3	-0.7	2.8	-5.6	2.0
	HSG	HOA SEN GROUP	18,864	11,063 (481)	199,122 (8.4)	38.9	11.4	6.5	67.9	6.3	10.0	0.7	0.6	4.3	10.9	0.4	14.
	AAA	AAA ANPHATBIOPLAST 12	12,864	3,138 (136)	16,488	97.2	-	-	17.2	-	-	-	-	0.8	3.6	-10.3	5.
	PLX	VIETNAM NATIONAL	56,100	68,375 (2.972)	(1.0)	4.6	75.2	16.2	-51.0	4.9	10.5	1.9	1.8	1.6	13.7	11.7	12.
Energy	PVD	PETROVIETNAM DRI	17,727	9,854	105,716	39.9	-	27.9	-11.9	-0.8	2.9	0.8	0.8	-0.8	3.8	13.1	6.
	PVT	PETROVIETTRANSP	17,900	5,793 (252)	(2.0)	35.9	9.0	8.4	2.2	14.6	14.7	1.3	1.1	-3.1	0.9	9.5	-0.
	MWG	MOBILEWORLD INV	46,500	65,024 (2.826)	104,862 (4.4)	0.0	14.0	11.7	14.4	20.2	19.9	2.5	2.2	0.2	1.4	-8.4	1.
Consumer	PNJ	PHUNHUANJEWELR	65,625	19,895 (865) 1,261	20,482 (0.9) 1,510	0.0	16.6	14.6	2.4	24.5	22.2	3.4	2.8	0.6	8.5	3.9	-0.
discretionary	YEG	YEAH1GROUP CORP	40,300	(055) 2,227	(0.1) 54,109	70.6	-	-	-	-	-	-	-	-7.0	-6.1	-20.9	-2.
	FRT	FPT DIGITAL RETA	18,800	(097) 8,387	(2.3) 23,106	30.3	21.3	19.2	-75.2	22.0	20.7	4.2	3.6	0.7	-0.4	-0.6	1.3
	PHR	PHUOC HOA RUBBER	61,900	(365) 13,114	(1.0) 593	34.6	6.6	7.7	41.2	28.7	22.5	1.7	1.6	0.5	2.6	-9.8	5.0
Healthcare	DHG	DHGPHARMACEUTIC	100,300	(570) 6,016	(0.0) #N/A	45.4	12.3	11.6	10.7	22.0	21.1	2.7	2.4	-0.1	2.1	1.3	2.
	PME	PYMEPHARCOJSC	80,200	(261) 61,301	(#N/A) 74,889	11.7	-	-	1.6	-	-	-	-	-	-	-	
IT	FPT	FPTCORP	56,667	(2.664)	(3.2)	0.0	16.7	14.1	15.5	27.4	28.1	4.1	3.5	8.0	5.1	2.9	4.

Source: Bloomberg, KB Securities Vietnam

#### KB SECURITIES VIETNAM RESEARCH

Nguyen Xuan Binh - Head of Research

binhnx@kbsec.com.vn

**Equity** 

Duong Duc Hieu - Head of Equity Research

hieudd@kbsec.com.vn

Banks, Insurance & Securities

Nguyen Anh Tung – Senior Analyst

tungna@kbsec.com.vn

Nguyen Duc Huy - Analyst

huynd1@kbsec.com.vn

Real Estate, Construction & Materials

Pham Hoang Bao Nga - Senior Analyst

ngaphb@kbsec.com.vn

Nguyen Dinh Thuan – Analyst

thuannd@kbsec.com.vn

Oil & Gas, Utilities

Tieu Phan Thanh Quang - Analyst

quangtpt@kbsec.com.vn

Industrial Real Estate, Logistics

Nguyen Thi Ngoc Anh - Analyst

anhntn@kbsec.com.vn

Retails & Consumers

Pham Phuong Linh – Analyst

linhpp@kbsec.com.vn

Research Division

research@kbsec.com.vn

Macro/Strategy

Tran Duc Anh - Head of Macro & Strategy

anhtd@kbsec.com.vn

Macroeconomics & Banks

Le Hanh Quyen - Analyst

quyenlh@kbsec.com.vn

Strategy, Chemicals

Thai Huu Cong - Analyst

congth@kbsec.com.vn

Strategy, Fishery & Textiles

Tran Thi Phuong Anh - Analyst

anhttp@kbsec.com.vn

Support team

Nguyen Cam Tho - Assistant

thonc@kbsec.com.vn

Nguyen Thi Huong - Assistant

huongnt3@kbsec.com.vn

#### **KB SECURITIES VIETNAM (KBSV)**

#### Head Office:

Levels G, M, 2 & 7, Sky City Tower, 88 Lang Ha Street, Dong Da District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 – Fax: (+84) 24 3776 5928

#### Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7305 3335 - Fax: (+84) 24 3822 3131

#### Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam Tel: (+84) 28 7303 5333 – Fax: (+84) 28 3914 1969

#### Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam Tel: (+84) 28 7306 3338 - Fax: (+84) 28 3910 1611

#### CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 - Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 - Ext: 2276

Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

#### Investment ratings & definitions

#### Investment Ratings for Stocks

 $\underline{\text{(based on expectations for absolute price gains over the next 6 months)}}$ 

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

#### **Investment Ratings for Sectors**

(based on expectations for absolute price gains over the next 6 months)

Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Undernerform the market

Opinions in this report reflect the professional judgment of the research analyst(s) as of the date hereof and are based on information and data obtained from sources that KBSV considers reliable. KBSV makes no representation that the information and data are accurate or complete and the views presented in this report are subject to change without prior notification. Clients should independently consider their own particular circumstances and objectives and are solely responsible for their investment decisions and we shall not have liability for investments or results thereof. These materials are the copyright of KBSV and may not be reproduced, redistributed or modified without the prior written consent of KBSV. Comments and views in this report are of a general nature and intended for reference only and not authorized for use for any other purpose.